



EXTRA! EXTRA!

"We can help you."

SPECIAL EDITION

NFSA: The Problem Solvers

The National Fire Sprinkler Association provides its members with an unparalleled support system. The following examples illustrate how contractors have achieved savings and success as members of NFSA...

Alabama Contractor on Competitive Edge, Credits NFSA

Clay Glover
Global Fire Sprinkler LLC

"As a small fire sprinkler contractor here in Alabama, we don't have the resources of our larger competitors. So when we recently had a technical issue arise in the field on the interpretation of an installation standard, as members we contacted NFSA's engineering department. Their "Engineer of the Day" saved us time and most importantly, money... value beyond compare!"

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**NFSA
Contractor
Services in
Spotlight,
Member
Saves
\$50,000**

“As a fire sprinkler contractor in a very competitive Chicago market, I can honestly say as a member of NFSA we have received far more in real dollar benefits than we have ever spent in dues. We have used the “Engineer of the Day” service numerous times, receiving favorable results each time.

However, we most recently had an instance to use the NFSA Labor Relations department who represented us at no cost in a grievance case. NFSA won the case for us saving thousands of dollars and based on standard legal fees here locally, also saved me well over \$50,000 in legal fees.”

David Kelly
Vice President Sales
Alliance Fire Protection Inc.

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NFSA “Engineer of the Day” Saves Member Thousands!

“We are a large fire sprinkler contractor in upstate New York and “NFSA’s Engineer of the Day” program just saved us big money! We were installing a system in a million square foot distribution center when the local AHJ, who had a different interpretation of the installation standard, wanted us to change what we were doing. This would have cost us tens of thousands of dollars. As members we immediately contacted NFSA’s “Engineer of the Day” who had first-hand knowledge of the intent of the pipe hanging requirements and based on their written informal interpretation the AHJ finally agreed with our interpretation of the standard. What a savings!”

Don DeLuca
President
SRI Fire Sprinkler Corporation

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MARKETPLACE

"Keeping you on the pulse
of the fire sprinkler industry"

- Codes & Standards
- Legislation
- Residential
- Commercial
- One- and Two-Family
- Greek Housing
- Technology
- Healthcare
- Manufacturing
- High-rise Retrofit
- Insurance
- Business Operations
- Continuing Education

Words of Wisdom:

"... every man owes some of his time to
the 'upbuilding' of the profession
to which he belongs."

-President Theodore "Teddy" Roosevelt



..OFF THE CHART!!

"The quality of NFSA
Contractor Services is..."



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